

# Office of Purchasing and Supply Services

Louis Wilson, Sr. Facilities Administration Building (FAB)  
13300 Old Marlboro Pike, Room 20  
Upper Marlboro, MD 20772  
Phone: 301-952-6560 Fax: 301-952-6605

## NOTICE OF AWARD Renewal No. 1

November 30, 2020

American Design Associates  
9000 Harford Road  
Baltimore, MD 21234  
Telephone: 410.823.5500  
Email: [anne@americandesignonline.com](mailto:anne@americandesignonline.com)

Donna Parks  
Phone: 301.952.6567  
Fax: 301.952.6605

**Subject: RFP: 029-19 Classroom and Administrative Furniture - Renewal No. 1 Option**

This contract is effective from **August 16, 2020 through August 15, 2021.**

The Board of Education of Prince George’s County is exercising its option to **RENEW** the current contract for one (1) year. This signed agreement is your consummation of the contract renewal. The terms and conditions set forth in the contract award remain the same.

The intent of the contract and renewal is to provide the Board with an expedited means of procuring supplies and /or services at the lowest cost. This contract is for the convenience of the Board and is considered by Purchasing Department to be a “Non-Exclusive” use contract. The Board does not guarantee any usage. The Board reserves the right to purchase any item/items listed in the price schedule submitted.

**In the event that a new solicitation is issued for these same services this contract renewal will be automatically terminated.**

### SEE CONTRACT RENEWAL PRICING

FOR THE BOARD OF EDUCATION OF PRINCE GEORGE’S COUNTY, UPPER MARLBORO, MARYLAND 20772-9983

  
keith.stewart (Dec 4, 2020 14:18 EST)

SIGNATURE

Keith Stewart

NAME

Director of Purchasing and Supply Services

TITLE

12/04/2020

DATE

  
Mark E. Fossett, Esq. (Dec 4, 2020 15:25 EST)

SIGNATURE

12/04/2020

DATE

**RFP: 029-19 Classroom and Administrative Furniture  
Renewal No. 1**

Mark Fossett

NAME:

Associate Superintendent for Supporting Services

TITLE

  
Barry Stanton (Dec 4, 2020 17:23 EST)

12/04/2020

SIGNATURE

DATE

Barry Stanton

NAME:

Chief Operating Officer

TITLE

## Contract Pricing

Item Number	Description/Specification	Sample Brand/Model	Estimated Qty	Unit Price	Extended Price	Proposed Brand/Model
5	Chair, Student, 13 to 14"	Columbia (126-3)	1000	\$ 44.85	\$ 44,850.00	As Specified
6	Chair, Student, 15 to 16"	Columbia (126-5)	1000	\$ 45.69	\$ 45,690.00	As Specified
7	Chair, Student, 17 to 18"	Columbia (126-7)	1000	\$ 48.18	\$ 48,180.00	As Specified
8	Chair, Student, A+ 18 1/2"-19"	Columbia (126-8)	1000	\$ 58.15	\$ 58,150.00	As Specified
9	Chair, Student, 18" w/Seat & Back Pads	Columbia (4267)	250	\$ 89.71	\$ 22,427.50	As Specified
10	Chair, Student, A+ 18 1/2 -19" w/Seat & Back Pads	Columbia (4268)	250	\$ 101.76	\$ 25,440.00	As Specified
11	Chair, Student, Library, 13 to 14"	Scholar Craft (183), Columbia (1143)	500	\$ 68.11	\$ 34,055.00	Columbia 1143
12	Chair, Student, Library, 15 to 16"	Scholar Craft (185), Columbia (1145)	500	\$ 68.95	\$ 34,475.00	Columbia 1145
13	Chair, Student, Library, 17 to 18"	Scholar Craft (187), Columbia (1147)	500	\$ 70.61	\$ 35,305.00	Columbia 1147
29	Desk, Student, w/Bookrack, 18"x24", Adj. Height	Columbia (3770)	1500	\$ 113.63	\$ 170,445.00	As Specified
30	Desk, Student, Open Front, 18"x24", Adj. Height	ECR4Kids (ELR24101), Columbia (351)	2500	\$ 112.81	\$ 282,025.00	Columbia 351
36	Desk, Student, <b>ADA, Wheelchair Accessible</b> , Adj. Height to 34"	Columbia (5060)	100	\$ 124.60	\$ 12,460.00	As Specified
38	Desk, Student, Combo, Single Entry, 18"x24" w/Wire Rack	Columbia (5307)	2500	\$ 136.23	\$ 340,575.00	As Specified
45	Table, Activity, Round, 36", Adj. Height	Artco Bell (1282), ECR4Kids (ELR14114)	50	\$ 115.00	\$ 5,750.00	Artcobell 1282
46	Table, Activity, Round, 48", Adj. Height	Artco Bell (1280), ECR4Kids (ELR14115)	50	\$ 137.65	\$ 6,882.50	Artcobell 1280
47	Table, Activity, Round, 60", Adj. Height	Artco Bell (1286), ECR4Kids (ELR14124)	50	\$ 204.41	\$ 10,220.50	Artcobell 1286
48	Table, Activity, Kidney, 48"x72", Adj. Height	Artco Bell (1275), ECR4Kids (ELR14104)	100	\$ 230.88	\$ 23,088.00	Artcobell 1275
49	Table, Activity, Horseshoe, 60"x66", Adj. Height	Artco Bell (1277), ECR4Kids (ELR14103)	100	\$ 280.44	\$ 28,044.00	Artcobell 1277
50	Table, Activity, Rectangular, 30"x60", Adj. Height	Artco Bell (1230), ECR4Kids (ELR14122)	100	\$ 133.82	\$ 13,382.00	Artcobell 1230
51	Table, Activity, 30"x48", Adj. Height	Artco Bell (1220), ECR4Kids (ELR14110)	100	\$ 109.85	\$ 10,985.00	Artcobell 1220
61	Table, Cafeteria, Folding, w/Benches	HON (HB293012), Palmer Hamilton (19F06293012)	100	\$1,378.00	\$ 137,800.00	PH 19F06293012
62	Table, Cafeteria, Folding, w/Stools	HON (HS293012), Palmer Hamilton (60T09293012-S12)	100	\$1,444.26	\$ 144,426.00	PH 60T11293012-S12
63	Table, Cafeteria, Folding, w/Stools, <b>ADA, Wheelchair Accessible</b>	Palmer Hamilton (59T0729120ELS10*WC)	25	\$1,780.26	\$ 44,506.50	PH 59T0829120EL-S10
73	Science Table, 24"x54" Chemsurf Science Tables, High Pressure Laminate, w/Boots	Allied (BS2454BA)	250	\$ 411.54	\$ 102,885.00	As Specified
74	Science Table, 24"x54" Chemsurf Science Tables, High Pressure Laminate, w/Book compartments, w/Boots	Allied (BS2454BABB)	250	\$ 465.38	\$ 116,345.00	As Specified
77	Table, Art, Pedestal, 60"x42"x30", Laminate Top	Allied (AT4260FM)	5	\$ 738.46	\$ 3,692.30	As Specified

89	Storage Cabinet, Metal, 36"x18"x72", 2 Door w/Lock, 5 Adj. Shelves	Adelphia (872S), HON (SC1872)	50	\$ 378.04	\$ 18,902.00	Adelphia 872S
90	Storage Cabinet, Metal, 36"x24"x72", 2 Door w/Lock, 5 Adj. Shelves	Adelphia (472S), HON (SC2472)	50	\$ 471.54	\$ 23,577.00	Adelphia 472S
91	Wardrobe Cabinet, Metal, 36"x24"x72", 2 Door w/Lock	Adelphia (472W), HON (HSC2472/HWC72)	10	\$ 460.63	\$ 4,606.30	Adelphia 472W
92	Lab Stools, Adj. Height, 19"-27"	National Public Seating (6218H)	100	\$ 38.42	\$ 3,842.00	As Specified
120	Flower Activity Table, Adjustable Height	School Specialty (1362588), Allied (FS60FLXX)	5	\$ 321.15	\$ 1,605.75	Allied F560FLXX
121	Rectangular Table, Rainbow, Approx. 30"x60"	Smith Systems (01034), Allied (F63060)	5	\$ 180.77	\$ 903.85	Allied F63060XXzz
124	o Activity Table - Kidney - Maple, W36"xL72" Adj. Hei	Allied (F6372K/L-20AR)	1	\$ 338.46	\$ 338.46	As Specified
125	Round Table, Rainbow, Approx. 48"	Smith Systems (01104), Allied (F648CR)	5	\$ 205.77	\$ 1,028.85	Allied F648CRXX
126	Table, 3/4" Plywood, W24"xL36", 27 lbs.	Allied (DLPL2436/L-20AR)	1	\$ 176.92	\$ 176.92	As Specified
127	Table, 3/4" Particleboard, W24"xL36", 29 lbs.	Allied (DLTQ2436/L-20AR)	1	\$ 138.46	\$ 138.46	As Specified
128	Table, 1 1/8" Particleboard, W24"xL36", 37 lbs.	Allied (DLCC2436/L-20AR)	1	\$ 150.00	\$ 150.00	As Specified
129	Cot, Full Size, 5 pack	Mahar Manufacturing (500TA), Wood Designs (97888)	30	\$ 72.40	\$ 2,172.00	Mahar
134	Sofa, 3-Seat, Open Arms	Lesro (L3101G5)	1	\$ 684.60	\$ 684.60	As Specified
135	Sofa, 2-Seat, Open Arms	Lesro (L2101G5)	1	\$ 462.26	\$ 462.26	As Specified
136	Chair, Open Arms	Lesro (L1101G5)	1	\$ 239.91	\$ 239.91	As Specified

Percentage off Discount

K-12 Student Furniture		
Manufacturer		% Off Discount
179	Allied	40%
180	Artco Bell	48%
181	Carpets For Kids	5%
182	Columbia	44%
183	Community	40%
184	Correll	40%
185	ECR 4Kids	27%
186	HON	45%
187	Jonti-Craft	6%
188	KI	35%
190	Lesro	43%
191	Lorell	25%
192	MooreCo	40%
194	National Public Seating	45%
195	NorvaNivel	16%
196	Palmer Hamilton	34%
197	Scholar Craft	30%
199	Smith Systems	25%
Systems Furniture		
Manufacturer		% Off Discount
200	AIS	40%
201	Haworth	RSI (Remanufactured Haworth) 46%
202	HON	45%
203	Trendway	55%
Casegoods Furniture and Office Seating		
Manufacturer		% Off Discount
204	Arcadia	40%
205	Balt	45%
206	Global	45%
207	HON	45%
208	National Public Seating	45%
209	Safco	45%
210	Trendway	55%

<b>Metal Filing, Bookcases and Storage</b>		
<b>Manufacturer</b>		<b>% Off Discount</b>
<b>211</b>	Adelphia	42%
<b>212</b>	Certwood StorSystems	18%
<b>213</b>	HON	45%
<b>214</b>	Fleetwood	
<b>Library</b>		
<b>Manufacturer</b>		<b>% Off Discount</b>
<b>218</b>	Hale	39%
<b>Additional Discounts Offered</b>		
<b>Manufacturer &amp; Category</b>		<b>% Off Discount</b>
Alumni Classroom Furniture		46%
FomCore		16%
NorvaNivel		41%
Brodart		44%



Johnna Smarr, Acting Director

**Office of Purchasing and Supply Services**  
Louis Wilson, Sr., Facilities Administration Building (FAB)  
13300 Old Marlboro Pike, Room 20  
Upper Marlboro, MD 20772  
301-952-6560 Fax: 301-952-6605

Request for Renewal No. 1

August 20, 2020

American Design Associates  
9000 Harford Road  
Baltimore, MD 21234  
Tel: 410.823.5500  
Email: [anne@americandesignonline.com](mailto:anne@americandesignonline.com)

Tel: 301.952.6567  
Fax: 301.952.6605  
Email: [Donna.Parks@pgcps.org](mailto:Donna.Parks@pgcps.org)

**Subject: RFP: 029-19 Classroom and Administrative Furniture**

The Board of Education of Prince George’s County would like to exercise its option to renew the current above-mentioned contract award for one (1) additional year. The contract will renew with the same Terms and Conditions as set forth in the original contract. Upon acceptance of the renewal, please provide the Board with a current copy of your Certificate of Insurance. If the renewal is accepted or declined, please check the appropriate box and sign below. Please email this letter with your decision to Donna Parks, [Donna.Parks@pgcps.org](mailto:Donna.Parks@pgcps.org) and Diane Forde, [Diane.Forde@pgcps.org](mailto:Diane.Forde@pgcps.org).

The new renewal expiration will be from **August 16, 2020 thought August 15, 2021.**

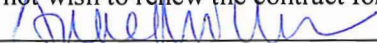
A contract renewal will be emailed to you if the renewal is accepted. Thank you for your cooperation. We look forward to continued business with you.

Sincerely,

Donna Parks

I/We agree to renew of one (1) additional years on the current above-mentioned contract.

I/We do not wish to renew the contract for One (1) additional year **8/21/2020**



Signature

Anne Miller

Print Name

8/21/2020

Date

Account Manager

Title